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Systems Engineer

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Company: Fortinet Location: Ecuador Category: computer-and-mathematical

Skills & Qualifications

Typically requires **5 – 8 years** of field sales experience.

Experience in technical/pre-sales support as a sales or systems engineer

Experience in LAN/WAN/Internet services administration

Experience with Wireless technologies, deploying, supporting and doing site surveys.

Solid understanding of Wireless Authentication technologies

Exceptional understanding **DNS** and NFS, SMTP, HTTP, TCP/IP

Knowledge of the following technologies: Routing, Switching, VPN, LAN, WAN, Network Security, Intrusion Detection, and Anti Virus.

Solid understanding in the following technologies and protocols: RADIUS, PKI, IKE, Certificates, L2TP, IPSEC, FIREWALL, 802.1Q, MD5, SSH, SSL, SHA1, DES, 3DES

Experience with encryption and authentication technologies required

Certifications: CCIE, CISSP

Job duties and responsibilities:

Pre-sales - assisting sales lead from a technical standpoint.

Sales calls - bentie technical resource sales calls and answer/ educate the

customer on issues ranging from features, specifications and functionality to integration.

Conversant with**networking applications and solutions**

Post-sales - be the lead technical contact for identified accounts for technical issues and will work closely with the technical support team and engineering to answer, elevate and resolve customer's technical issues.

Provide assistance to identified customers with post-sales training.

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